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Cloud Invoice Solution MakeLeaps Announces Release of it's Most Highly Requested Feature: Delivery Slip Management

<http://makeleaps.com>

MakeLeaps, a cloud invoicing management solution in Japan, has released a new feature today: delivery slip creation and management, alongside the existing offerings of quote and invoice management.

Since passing 10,000 freelancers and companies signed up for MakeLeaps in June 2013, MakeLeaps is now releasing it's currently most requested feature "Delivery Slip", to increase efficiency for MakeLeaps users in regards to document management and workflow.

Prior to releasing "Delivery Slip" today, a beta version was offered to a group of MakeLeaps users, and this feature was finetuned and improved based on the feedback received. With this new feature roll-out, MakeLeaps offers the 'quote, delivery slip, and invoice' set of Japanese business documents. MakeLeaps is now able to serve the needs of all industries requiring delivery slips as part of their essential document workflows.

This feature offers 3 benefits for current and potential MakeLeaps users; a dramatic increase in administrative efficiency, a boost in MakeLeaps user's client's satisfaction and trust since all documents will now look similar and professional, and it allows MakeLeaps users to increase profit through the combination of increased efficiency, and decreased time/expenses necessary to perform these essential work operations.

Benefits of the Delivery Slip Feature

1. Centralization of Document Management

By enabling all document management (quote/delivery slip/invoice) on a single platform inside MakeLeaps, the day-to-day workflow of creating, managing, and sending documents is highly simplified and optimised. As with quotes and invoices, delivery slips can be created, edited, viewed, duplicated, and displayed in PDF format, and they can also be delivered to MakeLeaps user's customers through email.

2. Increase Customer Satisfaction by Eliminating Work

It's now possible to convert a quote or an invoice to a delivery slip with one click. Further, it's similarly possible to convert a delivery slip to a quote or an invoice. Through this kind of workflow simplification, and bringing these operations into MakeLeaps, it prevents mistakes caused by manual data entry, and allows MakeLeaps users to send documents to their customers quickly, and accurately.

3. One Click Document Post Service Leading To Significant Expense Reduction

Delivery slips can also be sent by post with a single click. Just like quotes and invoices, all the labor of printing, stamping hankos, and posting along with the cost of paper and stamps, can be handled for just 199 yen per document mailed.

Testimonials From Beta Users (no particular order)

“The delivery slip is a vital document to allow your customers to trust you. Especially when dealing with large enterprise companies, properly providing this set of ‘quote, delivery slip, and invoice’ documents, directly correlates with higher sales.”

Before MakeLeaps, we used to spend significant amounts of time to check and carefully avoid the basic mistakes that occur when you’re busy and doing everything manually. Since switching over to MakeLeaps, we can see a full history of the documents, so there is no worry about any mistakes. We have also cut over 70% of our time spent doing quotes, delivery slips, and invoices. When sending quotes made with MakeLeaps, we get an amazing order rate of 50%, which has been helping us build out more than 10 million yen of sales each month.

**Ecollabo Japan Inc. (Selling Over 6,000 Novelty and Promotional Items)
Makoto Nakaizumi (Chief Manager)**

<http://sp.ecollabo-jp.com/>

<https://www.facebook.com/ecollabojapan>

“We’re extremely happy that MakeLeaps released the delivery slip feature. Although time taken doing these documents manually can seem small, it is a huge time saver when you consider the total time spent over all the documents created.”

Half of our clients have been asking for delivery slips, and we’ve been using Excel to manually create them based on the clients’ requirements. We’re really glad that we can store the delivery slips together with the other documents now in MakeLeaps. Since we use and provide social media services as part of our work, we also utilize web services for backend office work to improve our productivity. Not having to stamp our hanko every time on documents is also a huge benefit of using MakeLeaps. We used to have to print a document, stamp our hanko, and then scan again to create a PDF. Eliminating that process by using MakeLeaps has been a huge time saver.

comnico inc. (Social Media Consulting, Marketing)

<http://www.comnico.jp/>

<https://www.facebook.com/comnico>

“I’ve been creating delivery slips manually in Excel, so I’ve been waiting for this feature! It’s very convenient that I can now create delivery slips from quotes and invoices, all inside MakeLeaps.

Since quotes, invoices and delivery slips are similar documents, it is really straightforward to use the conversion feature. The client management function in MakeLeaps also lets me have a number of contacts with different addresses under a single client, which is really useful. In addition, I invited my accountant as a MakeLeaps team member, and we’re able to use MakeLeaps for monthly sales management on the system.

Kid's Plates Inc. (SNS and Video Content Creation)
Kentaro Modeki (President)

<http://kidsplates.jp/>

<https://www.facebook.com/kidsplates>

“Although we don’t send many delivery slips, they’re an important part of our internal workflow to manage orders and delivered items.”

Until we started using MakeLeaps, with multiple team members working on producing and delivering orders, it has been very difficult to effectively manage and share order information internally. We’ve had to look up old emails and documents trying to determine the correct invoice amount. That’s why we started using MakeLeaps as a tool to help us all share information. The conversion workflow from quotes to delivery slips, and delivery slips to invoices with a single click, is really useful to us.

Necco (Advertisement Agent)
Songshik Shu (President)

<https://www.facebook.com/ads.necco>

Available Features for MakeLeaps Plans With Access To Delivery Slips

MakeLeaps customers who are in a monthly plan including and above the “Scooter Plan”(1,780 yen, tax incl.) can now access the following features:

- Create, edit, view, duplicate quotes, invoices and delivery slips
- View and download PDFs of quotes, invoices, and delivery slips
- Send quotes, invoices and delivery slips by email
- Convert to a delivery slip from both quotes and invoices
- Convert to a quotes and/or an invoice from a delivery slips
- Sync all your documents to a Notebook in Evernote
- Send by post feature for delivery slips (199 yen per document posted)

When users register through the MakeLeaps free registration form at <http://www.makeleaps.jp/sign-up/>, they will be automatically placed into a special plan allowing access to all paid features for 30 days, including delivery slips.

Company Information

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