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## MakeLeaps Reaches Over 10,000 Companies

<http://makeleaps.com>

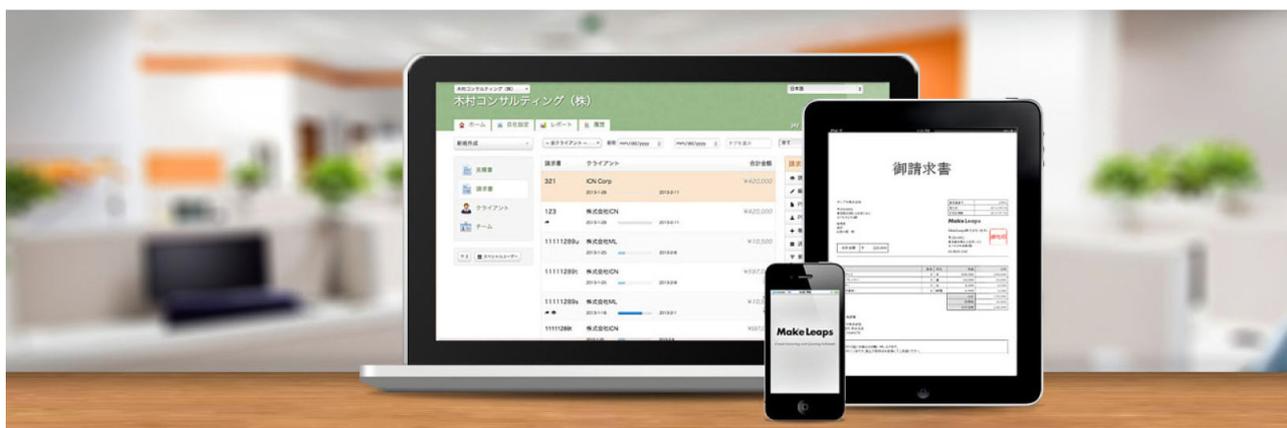
Today, MakeLeaps (Webnet IT Corporation) announces over 10,000 companies registered with MakeLeaps.

### Background

MakeLeaps is a cloud service for freelancers, business and enterprise that cuts expenditure and improves productivity by automating quoting and invoicing through efficient software.

Recently more Japanese companies are using cloud services, such as CRM, group chat, and shared calendars. This change suggests Japan is becoming more comfortable with business processes, shifting from paper-based to the cloud. As part of this shift to cloud services, MakeLeaps primarily focuses on managing business information, such as quotes and invoices.

The number of companies in Japan using cloud services continues to grow. According to the Japanese Ministry of Internal Affairs and Communications, only 20% of Japanese companies are using cloud systems, compared to over 65% of American companies. The rapidly increasing number of MakeLeaps users indicates that Japanese companies will continue to expand business usage of cloud systems.



## 2 reasons why are Japanese companies are choosing cloud invoicing services: 1) Low cost 2) Easy to get started

### ■ Free and Easy Registration

30% of small and medium-sized enterprises are choosing cloud services due to low cost. (According to the Japanese Ministry of Internal Affairs and Communications, "Cloud Service Usage in Japan - 2012" )

### ■ Time spent doing quotes and invoices typically reduced by 80%

Up until now, most businesses in Japan have been using Excel or Word to make business documents. However businesses that use MakeLeaps for their quotes and invoices are typically saving 80% of their time creating

### In the future

We predict that cloud tools which already enjoy mainstream usage in countries like America will eventually become mainstream in Japan. Businesses in Japan are already seeing the benefits of producing and managing invoices using the cloud. MakeLeaps is currently growing at an average of 18% per month (past 6 month average). MakeLeaps is targeting 25,000 companies signed up by July 2014.

### Company Information

Company Name: Webnet IT Corporation  
Company Address: 5F Excel Nakameguro Building, 1-4-3 Kami-meguro, Meguro-ku, Tokyo 153-0051

Founder: Jason Winder, Paul Oswald  
Home Page: <http://www.makeleaps.com>

### Inquiry about this announcement

Webnet IT Corporation PR Representative:  
Aimi Mukohara  
URL: <http://www.makeleaps.com/en/press/>  
Email: [press@makeleaps.com](mailto:press@makeleaps.com)  
TEL: 03-4550-1548

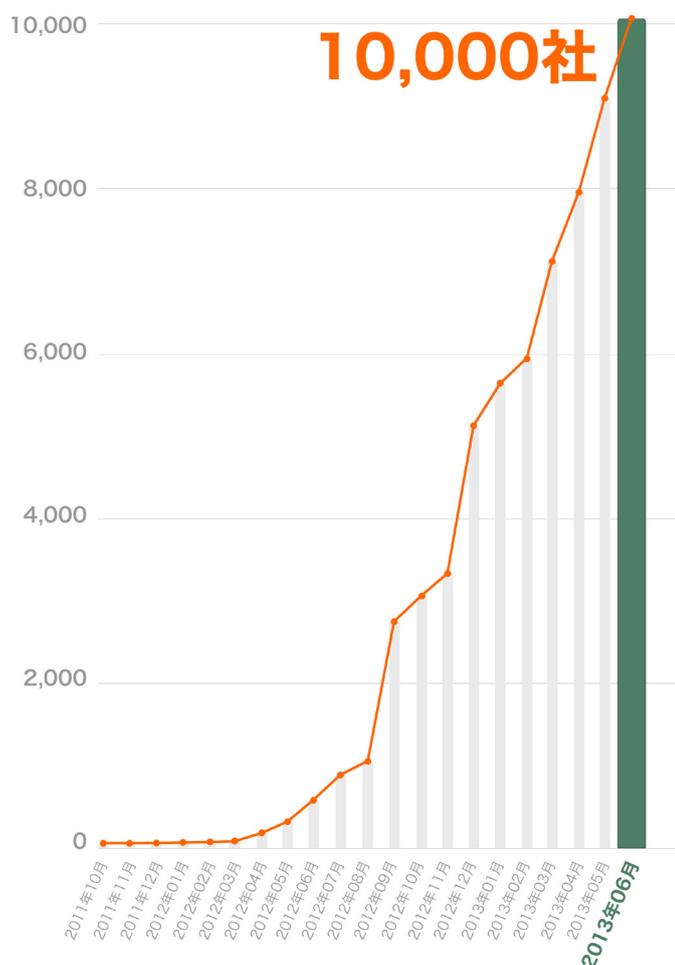


Image 1) MakeLeaps User Graph